MIIA Risk Management Training

Employment Practices





MIIA Supplemental Group Benefits Webinar

MIIA is pleased to announce a new Supplemental Group Benefits offering for our valued members.

Together with our trusted broker, Cabot Risk Strategies, we have entered into a partnership with National Enrollment Partners (NEP), a local leader in Massachusetts public employee benefits. MIIA and Cabot Risk Strategies, in partnership with NEP, have completed a comprehensive evaluation of the marketplace to source the very best carrier partners and contracts for these insurance products:

- Best-in-class rates and contracts for group life and AD&D, voluntary life, LTD and voluntary supplemental health products
- Access to Employee Navigator, the industry's leading benefit administration and enrollment platform — at no cost
- Benefit education and enrollment support
- Custom-tailored employee communications
- Complimentary FSA administration
- No cost value-added programs available through our carrier partners

MIIA Member employees will receive favorable premiums and underwriting considerations for these plans due to the significantly large MIIA pool of members.

To learn more about this new MIIA offering please join us on Tuesday, September 23rd. for this introductory webinar

AGENDA

1. Welcome and Introductions
2. Overview of MIIA Supplemental Group Benefits Offering
3. General Agent (GA) – National Enrollment Partners
4. Basic, Voluntary Life, AD&D and Voluntary Worksite Products
5. Member Service Resources
6. Employee Navigator

DATE & TIME

September 23, 2025
9:00 A- 10:00 A

LOCATION

Virtual

REGISTER HERE ➜



PRESENTER

Mark Falvey
Mark is the Director of Special Risk. He joined Cabot Risk Strategies in May of 2024. Mark brings with him a unique skill set from over 14 years of experience in the employee benefits marketplace. He has an intimate knowledge of software and payroll integration with Human Capital Management systems in relation to employee benefits. In his experience he has implemented and managed large complex employee benefit enrollments for some of the region's most well-known employers.

Additionally, Mark has a deep knowledge of working with public sector clients. He has been responsible for helping municipalities launch technology platforms for their employees to enroll in benefits. His distinctive knowledge of supplemental health products allows our advisors to be critically strategic in minimizing out of pocket exposure with a safety net of programs that are vital during times of accidents and sickness. Full Bio

Speakers

7. Next Steps

8. Questions and Answers



Joshua Cushman
Senior Employee Benefits Consultant
Standard Insurance



Kimberly Cunningham
Account Executive
National Enrollment Partners



TJ Hannon
President
National Enrollment Partners



Shawn King
Vice President
National Enrollment Partners

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MIIA Risk Management

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