

MIIA Professional Development Training

Communicating So Employees Will Listen

**Date:**

May 16, 2019

Time:

10:30 – 12:00pm

Presenter:

Allan Marsh, MBA

Location:

East Wing Conference Room
3195 Main Street, Rte. 6A
Barnstable, MA

Contact:

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To Register:

Go to www.emiia.org and
click on "Training Calendar"

Great managers know that their success is directly related to their ability to influence others. The more influence one wields, the more others will want to work with and for that person. Yet influence is not determined by position, title or place on the organizational chart. It is gained intentionally over time. Managers attending this seminar will learn deliberate communication strategies to increase their sphere of influence. Topics to be covered include effectively sending and receiving messages, delivering feedback without resistance, motivating others to adapt and creating a respectful workplace.

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